







# OVERVIEW OF THE QUARTER JAN - MARCH 2013

- Rental income for the period was SEK 323.7 million (324.5)
- Property management income was SEK 71.0 million (72.0)
- Value movement on investment properties was SEK -26.7 million (34.8)
- Earnings per share were SEK 1.06 (2.02)
- Shareholders' equity per share was SEK 42.35 (38.57)

	2013	2012	2012
NET PROFIT FOR THE PERIOD, SEK million	3 months Jan-March	3 months Jan-March	12 months Jan-Dec
NET PROFIL FOR THE PERIOD, SER IIIIIIOII	Jan-March	Jan-March	Jan-Dec
Rental income	323.7	324.5	1,300.2
Other revenue	6.9	6.3	31.1
Operating and central costs	-183.2	-171.2	-625.1
Transaction costs			
Restructuring costs	-2.6	-5.7	-37.9
Net finance income/expense	-73.8	-81.9	-328.5
Property management income	71.0	72.0	339.8
Value movement, real estate and derivatives	20.3	105.7	112.2
Current tax	-1.4	-1.2	-6.2
Deferred tax	-11.2	-22.7	-14.2
Profit after tax	78.8	153.7	431.6

#### FOR FURTHER INFORMATION, PLEASE CONTACT

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## CHRISTER SUNDIN, MANAGING DIRECTOR POSITIVE NET LEASING TREND CONTINUES

The first three months of the year were characterised by continued strong leasing activity, with net leasing totalling SEK 10 million. Once again this shows that the new, larger Diös, with an even stronger presence in the market, is having a positive impact on our performance. In the light of the current market conditions, I would particularly like to underscore some of the factors that have had an impact on our performance in the first quarter. As part of our long term strategy to concentrate our property holding to our main locations, we have sold properties for approximately SEK 145 million, with lost revenue as a result. In April, after the reporting date, we also sold our only property in Gällivare. As costs continue to increase, it is becoming ever more important to make our property holding more effective.

We had a real winter this quarter, with lots of snow, ice and freezing temperatures – especially in the coastal towns. This resulted in higher than normal costs. The higher operating costs are partly compensated by lower financing costs.

Our revenue is largely determined by the October index, which regulates rents for the coming year. A weak economy and low inflation resulted in an indexation of just 0.4% for our commercial holding and about 2% for housing.

Considering the above factors, it is positive that this year's property management income is at the same level as last year. This means that our equity/assets ratio has further improved to 26.5% and that our loan-to-value ratio is down to 66.4%.

The process of integrating Norrvidden is proceeding to plan and we have appointed a new management team, consisting of Rolf Larsson CFO, Kristina Grahn-Persson, HR Manager, Ida Magnusson, Group Account Manager, Bo Tjälldén and Anders Hedström, Market Area Managers and Thomas Nilsson, acting Property Manager.

Even if the predicted upswing in the economy appears to be further delayed, we are in a market with strong demand for premises and high activity with lots of interesting projects. This allows us to respond to the challenges with a positive attitude.



#### **REVENUE, EXPENSES AND INCOME, JANUARY - MARCH 2013**

The property management income for the period, i.e. income excluding changes in value and tax, was SEK 71.0 million (72.0).

The operating surplus amounted to SEK 163.6 million (175.8), representing a surplus ratio of 50.6% (54.2%).

- The rental income for the reporting period was SEK 323.7 million (324.5), representing an 88.5% (90.2%) economic occupancy rate.
- Other property management income amounted to SEK 6.9 million (6.3) and consisted mainly of re-billing to tenants regarding work carried out in leased premises.
- Total property costs were SEK 167.1 million (155.0). SEK 2.2 million (1.6) of the property costs were for work in leased premises which is re-billed to tenants. The increase is mainly due to higher costs for heating and for clearing snow and ice.

#### VALUE MOVEMENT, REAL ESTATE AND DERIVATIVE INSTRUMENTS

A valuation of all properties was conducted in the period. Diös' valuation model is based on an exterior valuation of 25% of the 100 properties with the highest value every quarter on a rolling basis and an interior valuation of the remaining 75%. Internal valuations are carried out quarterly on other properties and the quality is assessed by external valuers. The valuation shows a decrease of about -0.23% (0.25%), which is equivalent to SEK -26.7 million (28.7). On 31 March, the market value was SEK 11,735.6 million (11,600.6). The increase since the beginning of the year can mainly be attributed to the changing cash flows.

During the period, 7 (4) properties were sold with a realised gain of SEK 0 million (6.1) before tax.

Diös uses interest-rate derivatives to obtain the desired interest-rate maturity profile. The derivative portfolio is valued at the present value of future cash flows. The market value of the derivative is always zero upon maturity. If the agreed interest rate deviates from the market rate, a theoretical maximum or minimum value arises for the interest-rate derivative. The change in value is of a reporting nature and does not affect the cash flow. The change in value relating to the interest-rate derivative is recognised in the income statement.

During the period, unrealised gains arising on derivatives held totalled SEK 47.1 million (74.9), which are fully recognised in the income statement.

#### **NET FINANCE INCOME/EXPENSE**

Net financial items for the period totalled SEK -73.8 million (-81.9). The interest expense for the period, including costs for interest-rate derivatives, represent borrowings at an average annual interest rate of 3.72% (4.08%) excluding loan commitment costs. The average annual interest rate is 3.74% (4.09%) if the loan commitment costs are included.

#### **PROFIT BEFORE TAXATION**

Profit before taxation was SEK 91.5 million (177.7). This change in profit is mainly attributable to lower unrealised movements in the value of properties and interest-rate derivatives.

#### **PROFIT AFTER TAXATION**

Profit after taxation was SEK 78.8 million (153.7). Current tax was SEK -1.4 million (-1.2), attributable to tax in subsidiaries, which are not allowed to offset losses against Group profits. A new valuation of deferred tax has caused a deferred tax expense of SEK -11.2 million (-22.7).



## PROPERTY HOLDING ON 31 MARCH 2013

Diös owned 371 properties in 15 locations, from Borlänge in the south to Luleå in the north. The gross leasable area was 1,484,120 square metres, of which 39% was office space, 19% retail space, 22% industrial and warehouse space, 12% residential and 8% other leasable space. Diös invested SEK 28.6 million in the construction, extension and conversion of premises in this period. In terms of value, the largest share of the portfolio is property in Gävle, Sundsvall and Östersund. The total market value of the properties was SEK 11,735.6 million.

By market area	Dalarna	Gävleborg	Jämtland	Västernorrland	Västerbotten	Norrbotten	Diös Group
Rental income	63.0	46.0	72.5	69.0	36.4	36.8	323.7
Other revenue	2.2	1.1	0.5	1.4	0.4	1.3	6.9
Repair and maintenance	-3.0	-1.0	-2.2	-5.7	-2.4	-0.7	-15.0
Tariff-based costs	-14.3	-9.5	-17.6	-17.4	-7.7	-5.3	-71.8
Property tax	-2.7	-2.3	-3.4	-3.1	-1.8	-1.6	-14.9
Other property expenses	-7.8	-6.6	-9.2	-15.6	-6.1	-5.2	-50.5
Property administration	-2.1	-1.7	-3.7	-3.4	-1.2	-2.6	-14.7
Operating surplus	35.3	26.0	36.9	25.2	17.6	22.7	163.6
Value movement							
Property, realised	-	-	-	-	-	-	-
Property, unrealised	-7.9	-1.5	-22.0	4.1	-10.2	10.8	-26.7
Profit	27.4	24.5	14.9	29.3	7.4	33.5	136.9
Undistributed items							
Value movement on interest-rate derivatives	-	-	-	-	-	-	47.1
Depreciation of property, plant and equipment	-	-	-	-	-	-	-0.7
Central administration	-	-	-	-	-	-	-15.4
Restructuring	-	-	-	-	-	-	-2.6
Net finance income/expense	-	-	-	-	-	-	-73.8
Profit before taxation	-	-	-	-	-	-	91.5
Current tax	-	-	-	-	-	-	-1.4
Deferred tax	-	-	-	-	-	-	-11.2
Non-controlling interests	-	-	-	-	-	-	0.2
Profit for period attributable to shareholders of the parent	-	-	-	-		-	79.0
Leasable area, sq.m.	263,032	253,509	338,654	313,767	177,816	137,343	1,484,120
Construction, extension, conversion							
investments, SEK million	3.1	4.8	7.8	4.3	1.6	7.0	28.6
Carrying amount, SEK million	2,374.2	1,658.2	2,696.4	2,330.7	1,274.4	1,401.6	11,735.6
Rental value, SEK million	69.4	52.4	84.2	79.4	39.8	40.8	365.9
Economic occupancy rate, %	90.3	87.8	86.1	86.9	91.4	90.3	88.5
Surplus ratio, %	56.1	56.5	50.9	36.5	48.3	61.6	50.6

## PROPERTY HOLDING ON 31 MARCH 2012

Diös owned 381 properties in 15 locations, from Borlänge in the south to Luleå in the north. The gross leasable area was 1,509,389 square metres, of which 39% was office space, 19% retail space, 22% industrial and warehouse space, 12% residential and 8% other leasable space. Diös invested SEK 23.9 million in the construction, extension and conversion of premises in this period. In terms of value, the largest share of the portfolio is property in Gävle, Sundsvall and Östersund. The total market value of the properties was SEK 11,600.6 million.

By market area	Dalarna	Gävleborg	Jämtland	Västernorrland	Västerbotten	Norrbotten	Diös Group
Rental income	63.3	46.2	72.1	70.6	36.2	36.2	324.5
Other revenue	1.0	0.5	0.4	2.1	0.2	2.2	6.3
Repair and maintenance	-3.5	-2.7	-3.4	-3.6	-1.8	-2.0	-17.1
Tariff-based costs	-13.7	-9.3	-17.4	-17.6	-7.3	-5.6	-71.0
Property tax	-2.9	-2.3	-3.4	-2.9	-1.8	-1.6	-14.8
Other property expenses	-5.3	-4.4	-9.2	-10.1	-4.8	-4.9	-38.6
Property administration	-0.3	-1.3	-3.9	-3.6	-1.7	-2.8	-13.6
Operating surplus	38.5	26.7	35.2	34.9	18.9	21.5	175.8
Value movement							
Property, realised	4.4	-	-	0.7	1.0	-	6.1
Property, unrealised	-3.8	11.0	12.6	-6.6	2.7	12.9	28.7
Profit	39.0	37.7	47.8	29.0	22.7	34.4	210.6
Undistributed items							
Value movement on interest-rate							
derivatives	-	-	-	-	-	-	70.9
Depreciation of property, plant and equipment	-	-	-	-	-	-	-0.9
Central administration	-	-	-	-	-	-	-15.4
Restructuring	-	-	-	-	-	-	-5.7
Net finance income/expense	-	-	-	-	-	-	-81.9
Profit before taxation	-	-	-	-	-	-	177.7
Current tax	-	-	-	-	-	-	-1.2
Deferred tax	-	-	-	-	-	-	-22.7
Non-controlling interests	-	-	-	-	-	-	-2.7
Profit for period attributable to shareholders of the parent	-	-	-	-	-	-	151.0
Leasable area, sq.m.	264,265	253,509	344,359	331,177	178,736	137,343	1,509,389
Construction, extension, conversion							
investments, SEK million	4.6	3.6	3.8	9.7	0.4	1.7	23.9
Carrying amount, SEK million	2,287.4	1,658.7	2,661.7	2,405.8	1,242.0	1,345.0	11,600.6
Rental value, SEK million	66.2	52.0	81.4	81.7	38.5	40.1	359.9
Economic occupancy rate, %	95.5	88.8	88.6	86.4	93.9	90.2	90.2
Surplus ratio, %	60.8	57.9	48.8	49.4	52.4	59.5	54.2

### MARKET COMMENTS

Our vision is for Diös to be the most successful real estate owner in our chosen market. Our focus is on creating value in the property portfolio by acquiring, improving, managing and selling properties in our market, which extends from Borlänge in the south to Luleå in the north. The company is geographically divided into the six market areas of Gävleborg, Dalarna, Västernorrland, Jämtland, Västerbotten and Norrbotten. Each area is organised in a structure with a market area manager, account manager, administrator, maintenance technician, caretaker and area assistant. The aim is for each market area to consist of one concentrated property holding (in our main locations) with centrally located properties and a primary focus on commercial properties.

Our strategy is to create good relationships with our existing and future tenants, build strong networks in the locations where we have a presence, play an active part in social development and nurture our brand. We have therefore chosen to work with a decentralised management organisation and strong local base. We place a particular focus on the management and improvement of our properties, in order to improve our net operating income and subsequently increase the market value of the properties.



## DALARNA

PROPERTY HOLDINGS	
Number of properties	43
Area, sq.m.	263,032
Property value, SEK million	2,374.2

DALARNA'S SHARE OF PROPERTY VALUE

DALARNA'S DISTRIBUTION PER TYPE OF PREMISES





## GÄVLEBORG

PROPERTY HOLDING	
Number of properties	52
Area, sq.m.	253,509
Property value, SEK million	1,658.2

GÄVLEBORG'S SHARE OF PROPERTY VALUE





## JÄMTLAND

DIÖS PROPERTY HOLDINGS	
Number of properties	127
Area, sq.m.	338,654
Property value, SEK million	2,696.4

#### JÄMTLAND'S SHARE OF PROPERTY VALUE

JÄMTLAND'S DISTRIBUTION PER TYPE OF PREMISES

Offices 28% Industrial/warehouse 17% Shops 14%
 Other 14% Housing 27%

Offices 47%

Other 5% Housing 10%





## VÄSTERNORRLAND

PROPERTY HOLDING	
Number of properties	86
Area, sq.m.	313,767
Property value, SEK million	2,330.7

VÄSTERNORRLAND'S SHARE OF PROPERTY VALUE





## VÄSTERBOTTEN

DIÖS PROPERTY HOLDINGS	
Number of properties	42
Area, sq.m.	177,816
Property value, SEK million	1,274.4

VÄSTERBOTTEN'S SHARE OF PROPERTY VALUE

VÄSTERBOTTEN'S DISTRIBUTION PER TYPE OF PREMISES





## NORRBOTTEN

DIÖS PROPERTY HOLDINGS	
Number of properties	21
Area, sq.m.	137,343
Property value, SEK million	1,401.6

NORRBOTTEN'S SHARE OF PROPERTY VALUE

NORRBOTTEN'S DISTRIBUTION PER TYPE OF PREMISES





## LEASE MATURITIES ON 31 MARCH 2013

	Maturity year	Signed contracts qty.	Rented area sq.m.	Contracted rental income on 31 March 2013, SEK million	Share in per cent
Lease for premises	2013	480	66,356	57.9	4
	2014	872	276,040	299.1	23
	2015	610	247,821	249.9	19
	2016	534	268,953	302.3	23
	2017+	185	193,051	198.3	15
Total leases for premises		2,684	1,052,221	1,107.5	86
Residential leases		2,344	164,711	151.4	12
Other leases		5,483		35.6	3
TOTAL		10,511	1,216,932	1,294.5	100

## **CHANGES IN THE PROPERTY PORTFOLIO JANUARY - MARCH 2013**

#### IMPROVEMENT

• SEK 28.6 million has been invested in conversion and extension work on existing properties in the period. There are 21 major improvement projects currently in progress. SEK 114 million of the budgeted SEK 204 million has been accrued.

#### SALES

- On 9 January 2013, the property Muttern 3 in Skellefteå was sold. The property covers an area of 920 square metres. It was sold for SEK 3.5 million.
- On 28 February 2013, two separate properties, Mercurius 5 and 12 in Sundsvall, were sold. The properties cover an area of 16,864 square metres and consist of Mercurius 5, 11 and 12, Minerva 4 and 6, and Bacchus 10. The sale price was SEK 140 million.

#### EQUITY AND EQUITY/ASSETS RATIO

Shareholders' equity amounted to SEK 3,164.9 million (2,882.2) and the equity ratio was 26.5% (24.0%). The goal is that the equity/assets ratio should not fall below 25%.

## INTEREST EXPENSE JANUARY - MARCH 2013

#### Weighted average Amount Cost interest rate Interest-bearing liability 7.840.1 61.9 3.16% Undrawn credit facilities 0.02% 264.3 0.4 Cost of financial instruments 11.0 0.56% 3.74% 73.4

period.

CASH AND CASH EQUIVALENTS

In the period, Diös' average interest-bearing liabilities amounted to SEK 7,840.1 million (7,989.2). Actual interest costs, including costs related to undrawn credit facilities and the performance of financial instruments, amounted to SEK 73.4 million (81.6), which represents

an average annual interest rate of 3.74% (4.09%). During the period, unrealised gains arising on derivatives held totalled SEK 47.1 million (74.9), which are fully recognised in the income statement.

The Group's cash and cash equivalents (excluding unused bank

overdraft facilities) were SEK 100.3 million (99.8) at the end of the

## INTEREST RATES AND LOAN MATURITY ON 31 MARCH 2013

	Interest ma	aturity	Loan maturity	
Maturity year	Loan amounts SEK million	Average annual interest rate <sup>1</sup> , %	Credit agreements SEK million	Utilised SEK million
2013	7,787.5	3.13	927.0	883.7
2014	-	-	-	-
2015	-	-	3,525.3	3,308.7
2016	-	-	3,595.1	3,595.1
Drawn credit facilities	7,787.5	3.13	8,047.4	7,787.5
Undrawn credit facilities	259.9	0.02		
Financial instruments	4,200.0	0.62		
TOTAL		3.77		

<sup>1</sup> Average annual interest rate refers to the average interest rate based on interest-rate terms and current liability on 31 March 2013

Average capital commitment period	2.7 years	
Average interest rate commitment period	2.8 months	۱
Average maturity for derivative instruments	3.8 years	2.3 years <sup>2</sup>

<sup>2</sup> Average interest rate commitment period for interest rates and derivative instruments.

#### **Derivative instruments**

		Remaining maturity,			
Swaps	Amount, SEK million	years	Interest rate level, %	SEK million	
Swap 1	2,000.0	3.5	2.31	-49.8	
Swap 2	600.0	5.0	3.69	-58.5	
Swap 3	1,600.0	3.8	1.95	-19.8	
TOTAL	4.200.0	3.8	2.37	-128.1	

#### INTEREST-BEARING LIABILITIES AND AVERAGE INTEREST RATE ON 31 MARCH 2013

The Group's interest-bearing liabilities totalled SEK 7,787.5 million (7,978.0) with an average annual interest rate of 3.13% (3.83%) excluding loan commitments and 3.15% (3.84%), including loan commitments. The loans' average interest rate commitment period was 2.8 months (2.8). The average interest rate commitment period was 2.3 years (2.7) when the impact of the derivative portfolio is included. The average capital commitment period was 2.7 years (3.7). Of the Group's total interest-bearing liabilities, SEK 4,200.0 million (4,200.0) are hedged through derivative instruments. The average remaining term is 3.8 years (4.7). The average annual interest rate,

including costs related to derivative instruments, amounted to 3.75% (3.92%) excluding loan commitments and 3.77% (3.93%), including loan commitments. Diös' financial instruments restrict any impact from increased interest rates on the company's average borrowing rate. If interest rates had been increased by 1 percentage point on 31 March 2013, Diös' average interest rate would have risen by 0.46%. The market value of the derivative portfolio on 31 March 2013 was SEK -128.1 million and the weighted average annual interest rate was 2.37%. With the derivative portfolio totalling SEK 4,200 million, 53.9% of the Group's total outstanding borrowings has been hedged.

## **DIÖS SHARES**



Diös Fastigheter AB is a publicly traded company listed on the NASDAQ OMX Nordic Exchange Stockholm, Mid Cap list. The ticker symbol is DIOS and the ISIN code is SE0001634262.

The number of shares in Diös on 28 March 2013 was 74,729,134. The closing price of SEK 40.40 (32.40) gave the company a stock market value of SEK 3,019.1 million (2,421.2).

#### LARGEST SHAREHOLDERS IN DIÖS FASTIGHETER AB on 28 March 2013

Shareholders	Number of shares	Holding and votes %
AB Persson Invest	11,499,691	15.39
Humlegården Holding III AB	10,115,866	13.54
Brinova Inter AB	8,930,754	11.95
Bengtssons Tidnings Aktiebolag	7,518,222	10.06
Länsförsäkringar Fastighetsfond	5,891,621	7.88
Pensionskassan SHB Försäkringsförening	4,498,239	6.02
Fastighets AB Eric Ekblad	2,400,000	3.21
Staffan Rasjö	2,225,000	2.98
Länsförsäkringar Jämtland	2,000,002	2.68
Ralf Ekblad	1,700,000	2.27
Total, largest shareholders	56,779,395	75.98
Other shareholders	17,949,739	24.02
Total, all shareholders	74,729,134	100.0

Holdings	Number of share- holders	Number of shares	Holding (%)	Votes (%)	Market value (SEK 000)
1 - 500	1,704	388,561	0.52	0.52	15,698
501 - 1000	652	552,326	0.74	0.74	22,314
1001 - 5000	930	2,181,503	2.92	2.92	88,133
5001 - 10000	167	1,270,326	1.70	1.70	51,321
10001 - 15000	50	636,455	0.85	0.85	25,713
15001 - 20000	34	629,669	0.84	0.84	25,439
20001 -	95	69,070,294	92.43	92.43	2,790,440
Total 28 Dec 2012	3,632	74,729,134	100.0	100.0	3,019,057

HOLDINGS

on 28 March 2013

Diös Fastigheter AB had 3,632 shareholders on 28 March. A significant proportion (95.86%) of the shareholders were in Sweden. The largest single shareholder was AB Persson Invest with a 15.39% holding. The ten largest shareholders accounted for 75.98% of the holdings and voting rights.

## SHARE CAPITAL DEVELOPMENT

		Increase in number	Increase in share capital,	Total number		
Time	Event	of shares	SEK	of shares	Total share capital	Par value
1 Jan 2005	At the start of the period	-	-	10,000	100,000	10.00
21 June 2005	Split	990,000	-	1,000,000	100,000	0.10
21 June 2005	New issue	1,489,903	148,990	2,489,903	248,990	0.10
14 Sept 2005	Non-cash issue	1,503,760	150,376	3,993,663	399,366	0.10
15 Nov 2005	Bonus issue	-	39,537,264	3,993,663	39,936,630	10.00
15 Nov 2005	Split	15,974,652	-	19,968,315	39,936,630	2.00
18 May 2006	New issue	8,333,400	16,666,800	28,301,715	56,603,430	2.00
11 July 2006	Non-cash issue	5,000,000	10,000,000	33,301,715	66,603,430	2.00
19 April 2007	Non-cash issue	666,250	1,332,500	33,967,965	67,935,930	2.00
29 Oct 2010	New issue	99,729	199,458	34,067,694	68,135,388	2.00
14 Dec 2010	New share issue	3,285,466	6,570,332	37,353,160	74,705,720	2.00
17 Dec 2010	New share issue	11,407	22,814	37,364,567	74,728,534	2.00
5 Dec 2011	New share issue	22,854,136	45,708,272	60,218,703	120,436,806	2.00
14 Dec 2011	New share issue	14,510,431	29,020,862	74,729,134	149,457,668	2.00

#### PERSONNEL AND ORGANISATION

The number of employees on 31 March 2013 was 136 (154), of whom 48 were women (57).

Diös Fastigheter is geographically divided into the six market areas of Gävleborg, Dalarna, Västernorrland, Jämtland, Västerbotten and Norrbotten. Its head office and corporate functions are located in Östersund. Most of the employees, 96 (105) of them, work in the market areas, 49 (52) of them with the physical aspects of real estate management.

The company began a reorganisation of its main office departments in the first quarter. The aim is to achieve further synergies in the company.

#### PARENT COMPANY

The activities of the parent company consist of Group-wide functions as well as ownership and operation of the Group's subsidiaries. Sales totalled SEK 24.7 million (3.2) and post-tax profit was SEK -2.4 million (4.9). The company's cash and cash equivalents were SEK 0 million (22.3) on 31 March 2013. External interestbearing liabilities, excluding overdraft facilities, amounted to SEK 1,490.3 million (1,577.5). The amount of drawn overdraft facilities stands at SEK -29.3 million (0). The average annual interest rate based on the situation at 31 March 2013 amounted to 3.0% (3.8%). The parent company prepares its financial reports in compliance with the regulations of RFR 2.3 "Accounting for Legal Entities".

#### ANNUAL GENERAL MEETING

Diös Fastigheter AB's Annual General Meeting will be held on Thursday, 25th April, at 11.00 a.m. at Diös head office at Ringvägen 4, Östersund, Sweden.

#### **DEFERRED TAXES**

In April 2005, Diös' original owners acquired a Group consisting of dormant limited companies. The aim of the acquisition was to create a basis for the formation of the new real estate company. The only assets of the acquired companies at the time of acquisition were approximately SEK 40 million in cash and, according to the 2005 income tax returns, approximately SEK 1,026 million in unused tax losses carried forward.

The reported deferred tax liability was SEK -604.6 million (-601.9) on 31 March 2013. The value of the deferred tax liability will be assessed at the end of each accounting period and, if necessary, revaluation will be carried out.

Diös' reported temporary differences, i.e. the properties' fair values less tax residual values, amounted to SEK 3,183.6 million on 31 March 2013. At a tax rate of 22.0%, deferred tax liability relating to temporary differences was SEK 700.4 million.

Diös' tax losses carried forward on 31 March are estimated at SEK 527.3 million. At a tax rate of 22.0%, deferred tax asset relating to tax losses carried forward was SEK 116.0 million, which in Diös' financial statements has been offset against deferred tax liability. Other deferred tax liability on 31 March was SEK 20.2 million.

The change since 31 December 2012 is attributable to a SEK 8.4 million deferred tax asset decrease and a SEK 2.8 million increase in deferred tax on temporary differences.

The reporting of taxes complies with the reporting standards but it should be noted that the amount of tax paid over the period generally differs from that reported. Tax regulations are also complex and difficult to interpret. Application of the reporting standards may also change over time; refer to the description of tax matters in Norrvidden.

#### TAX MATTERS IN NORRVIDDEN

In the autumn of 2011, the Swedish Tax Agency made a request to the Administrative Court for the law on tax evasion to be applied to Norrvidden Norrland AB regarding the sale of properties packaged in limited partnerships. The transactions were carried out in 2005 and the Swedish Tax Agency is demanding a SEK 246 million increase in the tax assessment on Norrvidden Norrland AB's tax revenues. Norrvidden Norrland AB has responded to the Swedish Tax Agency and contests the Swedish Tax Agency's notice. Diös has been aware of the matter with the Swedish Tax Agency throughout the entire acquisition process. Consideration has been made and the matter is regulated in the transfer agreement signed by both the parties. The agreement specifies the full responsibilities of the seller should the tax assessment notice of the Swedish Tax Agency become legally enforceable.

#### PRINCIPAL RISKS AND UNCERTAINTIES

Diös' principal risks and uncertainties are described in the 2012 Annual Report on pages 25 to 27. Apart from the following, there have not been any substantial changes to Diös' risks and uncertainties.

At its most recent monetary policy meeting, the central bank of Sweden (Riksbanken) resolved to lower the repo rate by 0.25 percentage points to 1.00%. The most recent assessment of the National Institute of Economic Research (Konjunkturinstitutet) is that the repo rate remains unchanged and that the repo rate is expected to be increased in 2015 when inflation rises and the economy has started to show definite signs of recovery.

According to the National Institute of Economic Research's latest forecast, the confidence of businesses and households has improved in recent months. This suggests that Sweden will see slightly stronger growth in the future. However, recovery is expected to take time and is receiving little help from markets outside of Sweden. Growth will therefore mainly be driven by domestic demand. The employment market is stabilising and unemployment is expected to remain at about 8% in the next few years. Low inflation and low demand mean that the economy needs to be stimulated by an expansionary monetary policy.

Thanks to Sweden's strong public finances and a growing domestic GDP, the prospects for growth in our markets are considered to be good. As our real estate operations continue to generate strong cash flows, we are seeing a stabilisation of the yield levels in the market valuation of our properties and our property values. These combined factors should strengthen the real estate class of assets.

#### **RELATED PARTY TRANSACTIONS**

There were no significant related party transactions in the period.

#### **ACCOUNTING POLICIES**

Diös complies with the EU approved IFRS standards and interpretations of these (IFRIC). This Interim Report has been prepared in accordance with IAS 34, Interim Financial Reporting and the Swedish Annual Accounts Act. The report for the parent company has been prepared in accordance with RFR 2, Accounting for Legal Entities and the Swedish Annual Accounts Act. The accounting policies applied in the interim report are consistent with the accounting policies applied when preparing the consolidated financial statements and Annual Report for 2012, Note 1, with the exception of the following new and amended standards.

#### RFR 2 Reporting for Legal Entities

An amendment to RFR 2 means that the accounting policy for Group contributions is different from 2013. Under the revised standard, Group contributions received are reported as financial income and Group contributions paid are reported as an increase in interests in Group companies.

#### IAS 1 Presentation of Financial Statements.

An amendment to IAS 1, with effect as of 2013, requires disclosures of other comprehensive income as items that will be transferred to the income statement and items that will not be transferred to the income statement. Diös' application of the amended IAS 1 standard is presented in the consolidated income statement.

#### IAS 19 Employee benefits

The amended IAS 19 (IAS 19R) standard is to be adopted as of 1 January 2013. The amendments to IAS 19 affect the reporting of termination benefits. However, this has not had any effect on Diös' financial statements.

#### IFRS 13 Fair Value Measurement

The new IFRS 13 standard is used when measuring the fair value of both financial and non-financial items. It supersedes previous guidance in the standard with regard to fair value. IFRS 13 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date ("the exit price"). IFRS 13 is to be applied prospectively starting with the financial statements for 2013. The adoption of IFRS 13 has not had any effect on the Group's financial position or performance with regard to valuation of the Group's investment properties or financial instruments.

IFRS 13 requires additional quantitative and descriptive disclosures in the Annual Report about fair value measurements. IAS 34 Interim Financial Reporting has also been updated as a result of the disclosure requirements in IFRS 13. IAS 34 requires interim reports from 2013 onwards to include specific disclosures about financial instruments that have been recognised at fair value. The amendment to IAS 34 also requires disclosures to be made in the interim report about the fair value of financial instruments that have been recognised at amortised cost.

Financial instruments are measured at fair value on three different levels.

1: Measurement is based on quoted prices in an active market for identical assets and liabilities

2: Measurement is mainly based on observable market data for the asset or liability

3: Measurement is mainly based on the entity's own assumptions

All of Diös' financial instruments are measured in accordance with Level 2 and on 31 March 2013 totalled SEK -128.1 million. The fair values of derivative instruments are determined using discounted future cash flows, with quoted market rates for the term of each instrument. The future cash flows of the derivative portfolio are calculated as the difference between the fixed rate agreed by the respective derivative contracts and the implied STIBOR reference rate for each period. The present value of the consequential interest flows are determined using the implied STIBOR curve. The option component of the callable swaps in the portfolio has not been assigned a value, as cancellation does not have an impact on Diös' income. The issuer decides whether to cancel the swap or not.

The reported value of financial instruments recognised at amortised cost is consistent with the fair value on 31 March 2013.

#### IFRS 7 Financial Instruments: Disclosures

The amendments to IFRS 7 require additional disclosures to be made with regard to offsetting financial assets and financial liabilities. Diös has interest rate swaps that are reported gross in the balance sheet amounting to SEK -128,141,000 (-35,894,000). ). These swaps can be covered by netting agreements.

Other new or revised IFRS standards and IFRIC interpretations that became effective on 1 January 2013 have not had a material impact on the financial statements of the Group.

<sup>1</sup> Annual Report 2012 is available at www.dios.se

## **DIVIDEND POLICY**

In the long-term, Diös will transfer at least 50% of the profit after tax to its shareholders through dividends or the repurchase of shares.

## EVENTS AFTER THE REPORTING PERIOD

#### DIÖS SELLS INDUSTRIAL PROPERTY IN GÄLLIVARE

On 8 April 2013, Diös Fastigheter AB (publ) sold the property Gällivare 12:334 (address Vuoskojärvivägen 11-23) in Gällivare. The property, which covers an area of 14,724 square metres, was purchased for a consideration of SEK 55 million. This exceeds the most recent valuation by SEK 1.5 million. The property was purchased by Företagscentrum i Gällivare AB.

## CALENDAR 2013

Annual General Meeting 2013 Interim Report January - June 2013 25th April, 2013 8th July, 2013 Interim Report January - September 2013

24th October, 2012

This interim report has not been subject to review by the company's auditor. Entire reports can be viewed on Diös' website www.dios.se

Östersund, 24 April 2013

Christer Sundin Managing Director

## CONDENSED CONSOLIDATED INCOME STATEMENT, SEK MILLION

	2013 3 months Jan-March	2012 3 months Jan-March	2012 12 months Jan-Dec
Rental income & other property management income	330.7	330.9	1331.3
Property costs	-167.1	-155.0	-565.1
Operating surplus	163.6	175.8	766.2
Depreciation	-0.7	-0.9	-3.1
Central administration	-15.4	-15.4	-56.9
Restructuring costs <sup>1</sup>	-2.6	-5.7	-37.9
Value movement on properties	-26.7	34.8	188.5
Operating profit/loss	118.2	188.7	856.8
Value movement on interest-rate derivatives	47.1	70.9	-76.3
Net finance income/expense	-73.8	-81.9	-328.5
Profit before taxation	91.5	177.7	452.0
Current tax	-1.4	-1.2	-6.2
Deferred tax	-11.2	-22.7	-14.2
Profit after taxation	78.8	153.7	431.6
Profit attributable to shareholders of the parent	79.0	151.0	428.5
Profit attributable to non-controlling interests	-0.2	2.7	3.1
Total	78.8	153.7	431.6
STATEMENT OF COMPREHENSIVE INCOME			
Profit after taxation	78.8	153.7	431.6
Items to be transferred to the income statement			
Hedging reserve/reclassified to income statement	-	4.0	11.9
Comprehensive income for the period	78.8	157.7	443.5
Comprehensive income attributable to shareholders of the parent	79.0	155.0	440.4
Comprehensive income attributable to non-controlling interests	-0.2	2.7	3.1
Total	78.8	157.7	443.5
Profit per share after tax, SEK	1.06	2.02	5.73
Number of shares at end of period (thousands)	74,729	74,729	74,729
Average number of shares (thousands)	74,729	74,729	74,729

<sup>1</sup> Costs related directly to integration and reorganisation as a result of the acquisition of Norrvidden.

## CONDENSED CONSOLIDATED BALANCE SHEET, SEK MILLION

ASSETS	2013 31 March		2012 31 December
Fixed assets			
Investment properties	11,735.6	5 11,600.6	11,877.6
Other property, plant and equipment	11.6	12.8	12.3
Intangible fixed assets	1.1	-	-
Financial fixed assets	10.7	15.7	11.2
Total fixed assets	11,759.0	11,629.1	11,901.1
Current assets			
Current receivables	95.8	280.2	172.0
Cash and cash equivalents	100.3	99.8	120.1
Total current assets	196.1	380.0	292.1
TOTAL ASSETS	11,955.2	12,009.2	12,193.2
EQUITY AND LIABILITIES			
Shareholders' equity	3,164.9	2,882.2	3,086.1
Deferred tax liability	604.6	601.9	593.3
Non-current liabilities	7,789.9	7,980.3	7,894.9
Current liabilities	395.8	544.8	618.8
TOTAL LIABILITIES AND EQUITY	11,955.2	12,009.2	12,193.2

## CHANGES IN EQUITY, SEK MILLION

	Shareholders' equity	Attributable to shareholders of the parent	Attributable to minority interests
Equity at 31 Dec 2011	2,724.5	2,706.7	17.8
Value movement on interest-rate derivatives	4.0	4.0	-
Profit for the period after taxation	153.7	151.0	2.7
Comprehensive income for the period	157.7	155.0	2.7
Equity at 31 March 2012	2,882.2	2,861.7	20.5
Hedging reserve/reclassified to income statement	7.9	7.9	-
Profit for the period after taxation	277.9	277.5	0.4
Comprehensive income for the period	285.8	285.4	0.4
Cash dividend	-82.2	-82.2	-
Share repurchases	-17.0	-17.0	-
Sale of own shares	17.4	17.4	-
Equity at 31 Dec 2012	3,086.1	3,065.2	20.9
Profit for the period after taxation	78.8	79.0	-0.2
Comprehensive income for the period	78.8	79.0	-0.2
Equity at 31 March 2013	3,164.9	3,144.1	20.7

## CONSOLIDATED CASH FLOW STATEMENT, SEK MILLION

OPERATING ACTIVITIES	2013 3 months Jan-March	2012 3 months Jan-March	2012 12 months Jan-Dec
Operating profit/loss	118.2	188.7	856.8
Adjustments for non-cash flow items	27.4	-33.9	-185.4
Interest received	1.2	0.1	1.1
Interest paid	-97.7	-70.4	-292.4
Tax paid	-1.4	-1.2	-6.2
Operating cash flows before movements in working capital	47.7	83.3	373.9
MOVEMENTS IN WORKING CAPITAL			
Decrease (+)/increase (-) in receivables	69.5	-104.6	8.4
Decrease (-)/increase (+) in current liabilities	-169.6	35.9	-69.0
Total movements in working capital	-100.1	-68.7	-60.6
Operating cash flow	-52.4	14.7	313.3
INVESTING ACTIVITIES			
Investment in financial fixed assets		-	-0.1
Proceeds from sale of property, plant and equipment	151.3	21.2	25.7
Acquisition of intangible fixed assets	-1.1	-	-
Purchases of property, plant and equipment	-12.6	-17.4	-132.6
Investing cash flow	137.6	3.8	-107.0
FINANCING ACTIVITIES			
Dividends paid	-	-	-82.2
Change in non-current liabilities	-105.0	-22.4	-107.8
Financing cash flow	-105.0	-22.4	-190.0
Cash flow for the period	-19.8	-4.0	16.3
Cash and cash equivalents at beginning of period	120.1	103.8	103.8
Cash and cash equivalents at end of period	100.3	99.8	120.1

	2013 3 months Jan-March	2012 3 months Jan-March	2012 12 months Jan-Dec
Return on equity, %	2.5	5.4	14.7
Equity/assets ratio, %	26.5	24.0	25.3
Loan-to-value ratio, properties, %	66.4	68.8	66.4
Interest coverage ratio, times	1.9	1.9	2.0
Equity per share, SEK	42.35	38.57	41.30
Cash flow per share, SEK	0.94	0.96	4.50
Number of properties at end of period	371	381	378
Leasable area at end of period, sq.m.	1,484,120	1,509,389	1,504,738
Market value of properties, SEK million	11,735.6	11,600.6	11,877.6
Rental value, SEK million	365.9	359.9	1,464.3
Economic occupancy rate, %	88.5	90.2	88.8
Direct return, %	1.4	1.5	6.5
Surplus ratio, %	50.6	54.2	58.9



## CONDENSED INCOME STATEMENT OF THE PARENT COMPANY, SEK MILLION

INCOME STATEMENT	2013 3 months Jan-March	2012 3 months Jan-March	2012 12 months Jan-Dec
Net sales	24.7	3.2	11.5
Depreciation	-0.1	-0.1	-0.5
Gross profit or loss	24.5	3.1	11.0
Restructuring costs	-1.3	-1.7	-16.7
Central administration	-38.9	-11.5	-52.1
Operating profit/loss	-15.6	-10.1	-57.8
Income from interests in Group companies			-1.0
Interest income	38.4	37.8	150.0
Interest expense and similar items	-25.2	-22.8	-103.1
Group contributions	-	-	13.2
Profit/loss after financial items	-2.4	4.9	1.3
Current tax	-	-	-
Profit after taxation	-2.4	4.9	1.3
STATEMENT OF COMPREHENSIVE INCOME			
Profit after taxation	-2.4	4.9	1.3
Comprehensive income for the year	-2.4	4.9	1.3

## CONDENSED PARENT COMPANY BALANCE SHEET, SEK MILLION

	2013	2012	2012
ASSETS	31 March	31 March	31 Dec
Projects in progress	2.4	0.1	1.7
Machinery and equipment	0.7	0.9	0.8
Interests in Group companies	171.2	172.3	171.2
Other shares and interests	0.2	0.3	0.2
Non-current receivables from Group companies	3,315.2	3,336.2	3,384.3
Total fixed assets	3,489.7	3,509.9	3,558.2
Current receivables from Group companies	98.0	139.1	40.5
Other current receivables	14.9	19.3	35.5
Cash and cash equivalents	-	22.3	-
Total current assets	112.9	180.8	76.0
TOTAL ASSETS	3,602.6	3,690.6	3,634.2
EQUITY AND LIABILITIES			
Shareholders' equity	1,551.7	1,639.6	1,554.2
Non-current liabilities to credit institutions	1,483.1	1,570.3	1,484.9
Non-current liabilities to Group companies	443.7	344.6	415.1
Current liabilities to credit institutions	7.2	7.2	7.2
Current liabilities to Group companies	46.6	-	124.6
Overdraft facilities	29.3		27.4
Trade payables	8.9	2.3	4.8
Other current liabilities	32.0	126.6	16.0
Total current liabilities	124.1	136.2	180.0
TOTAL LIABILITIES AND EQUITY	3,602.6	3,690.6	3,634.2

#### **RETURN ON EQUITY**

Profit for the period in relation to average equity. Average equity is calculated as the sum of the opening and closing balance divided by two.

#### EQUITY/ASSETS RATIO

Equity divided by total assets at the end of the period.

#### LOAN-TO-VALUE RATIO, PROPERTIES

Interest-bearing and other liabilities relating to properties divided by the book value at the end of the period.

#### **INTEREST COVERAGE RATIO**

Profit after financial items, excluding unrealised changes in value plus financial expenses in relation to financial expenses during the period.

#### EARNINGS PER SHARE

Profit for the period after tax, attributable to shareholders , divided by the average number of shares.

#### **EQUITY PER SHARE**

Equity at the end of the period divided by the number of shares outstanding at the end of the period.

#### CASH FLOW PER SHARE

Profit before tax, adjusted for unrealised changes in value plus depreciation less current tax divided by the average number of shares.

#### **AVERAGE NUMBER OF SHARES**

Number of shares outstanding at the beginning of the period, adjusted by the number of shares issued or withdrawn during the period weighted by the number of days that the shares were outstanding in relation to the total number of days in the period.

#### NUMBER OF SHARES AT END OF PERIOD

Actual number of shares outstanding at the end of the period.

#### **RENTAL VALUE**

Rent at the end of the period plus addition for estimated market rent for unoccupied floor space.

#### ECONOMIC OCCUPANCY RATE

Rental income for the period divided by the rental value at the end of the period.

#### **RENTAL INCOME**

Rents invoiced for the period minus rent losses and rent discounts.

#### DIRECT RETURN

Operating surplus for the period divided by the properties' market value at the end of the period.

#### SURPLUS RATIO

Operating surplus for the period divided by the rental income for the period.

#### **PROFIT FROM IMPROVEMENTS**

Sale price minus capital invested.

## LIST OF PROPERTY SALES JANUARY - MARCH 2013

Property	Market area	Municipality	Category	Area, sq.m.
Quarter 1				
Bacchus 10	Västernorrland	Sundsvall	Retail	3,508
Mercurius 5	Västernorrland	Sundsvall	Offices	578
Mercurius 11	Västernorrland	Sundsvall	Residential	3,006
Mercurius 12	Västernorrland	Sundsvall	Residential	3,366
Minerva 4	Västernorrland	Sundsvall	Offices	3,334
Minerva 6	Västernorrland	Sundsvall	Residential	3,072
Muttern 3	Västerbotten	Skellefteå	Industrial/warehouse	920
Total property sales January - March				17,784



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